

## **DISTRIBUTOR WANTS TO FILL EXCESS CAPACITY SEEKING TO ACQUIRE A DISTRIBUTOR IN A GROWTH ORIENTED INDUSTRY**

**Reference ID:** BY04H00

### **Background:**

Seventy-year-old distributor of high-end specialty products wishes to acquire the expertise of profitable distribution company or order fulfillment rights of profitable company, with revenues in the range of \$500,000 to \$1,500,000. The target company must have a strong account base with established distribution channels, a salesperson and/or team, which allows use of excess capacity in order fulfillment, space, technology, expertise and human resources.

### **Goal:**

Acquire company or the distribution rights of a profitable company in a growth industry that has sustainable life of at least 10 years, providing employment for the owner and current and future employees.

### **Location:**

Companies located New York State, Pennsylvania, Ohio or New Jersey.

### **Management:**

Seeking an Individual or team of the key managers to remain.

### **Transaction:**

Transactions in the \$500,000 to \$1.5 million range. Transaction time generally 90-120 days.

### **Contact Information:**

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